

## Talon Technical Sales

### Situation

Talon Technical Sales needed a network security solution that gave the company more control over its environment. Talon deploys two servers to manage everything for its 10 users, most of whom work from the main office with several employees working in separate satellite offices that rely on mobile technology. Talon runs Microsoft's Small Business Server behind a Cisco firewall managed by its ISP to maintain its connectivity. Although these technologies provide basic security, this set-up leaves Talon's IT group at the mercy of its ISP for setting system parameters and scheduling maintenance downtime.

### Enter AccessEnforcer

Talon Technical Sales purchased Calyptix' AccessEnforcer, Model AE500, and immediately realized the advantages of implementing an Internet security solution with a complete feature set. AccessEnforcer provided Talon network security features far beyond those offered by the Cisco device or Microsoft Small Business Server. Talon quickly recognized that the AE500 is much more than a traditional firewall. The complete feature set of the AE500 delivers total network control so Talon is no longer at the mercy of its ISP allowing it to customize network parameters and settings to fit its specific needs. With the addition of the AE500's comprehensive reporting for web traffic, SMTP connections, network alerts and live connections, the IT team at Talon can finally examine, diagnose and remediate IT matters in a flash.

### Implementation Details

Talon easily completed the configuration and installation of its new AE500 device without assistance. Everything needed for the implementation was included with the AccessEnforcer and Calyptix provided pre-implementation guidance to prepare the Talon team for any possible issues. Talon's IT Director configured, installed and activated the AE500 in only 20 minutes with all features protecting and monitoring Talon's perimeter. It was a true plug and play experience right out of the box.

### Compelling Product Features

- A hardware security appliance with tremendous functionality at its price point.
- The device is "way more" than a firewall and delivers security and network control.
- Secure VPN (gateway & mobile) is easy to deploy and independent of Windows servers.
- Robust platform does not interfere with normal server or network operations.
- The solution adds a layer of protection and control between the network and the outside world.

one box. one price. one solution.™

“ I wanted control of my network settings and parameters - and I got it!

Product functionality of the AccessEnforcer at this price point is phenomenal. The AE500 is a computer, not just a piece of firewall technology. Calyptix paid attention to the needs of small to medium businesses and fashioned a device with the right combination of features to meet our needs and accommodate our growth. ”

Cole Brand, IT Director, Talon Technical Sales

Talon Technical Sales specializes in physical force measurement for companies in the Dallas, Houston and Austin areas of Texas.